



ABN Systems
international

ABOUT US



In this technological era, ABN Systems International supports universal access to products, enhancing life and security standards.

From this standpoint, the strategic orientation of the company efforts aims to develop new go-to-market channels, as well as consolidate and continuously enhance the current ones.

We are relying on the latest advertising techniques, experienced management, a young and dedicated team, and top industry suppliers.

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SHORT HISTORY

Founded in 2002, ABN Systems International becomes through the partnership with Plantronics, in 2003, the only distributor of professional telecommunication equipment and solutions for call centers in Romania.

In 2013, ABN Systems International launched its own brand of mobile telephony accessories named **Tellur** (reference is made to Telurium – the 28th relatively rare chemical element, discovered in 1782 in the gold ore at the Zlatna mines). A big part of the Tellur range of products is manufactured in Iasi, in compliance with the ISO 9001 and 14001 quality standards.

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VISION

ABN Systems International's Vision is to become the number 1 supplier of consultancy solutions and services in Romania, both in the professional telecommunications systems field, and in the IT&C field.

MISSION

Our mission is to exceed our clients needs and expectations being always the provider of the newest and high tech products and services at the highest quality standards.

VALUES

Professionalism, Passion, Responsibility, Promptness, Integrity, Confidentiality.

WHAT DEFINES US

Efficiency and profitability, based on a sustainable growth.

These objectives are ABN Systems International priorities that lead us for 15 years to offer our clients high quality products and services at affordable prices.

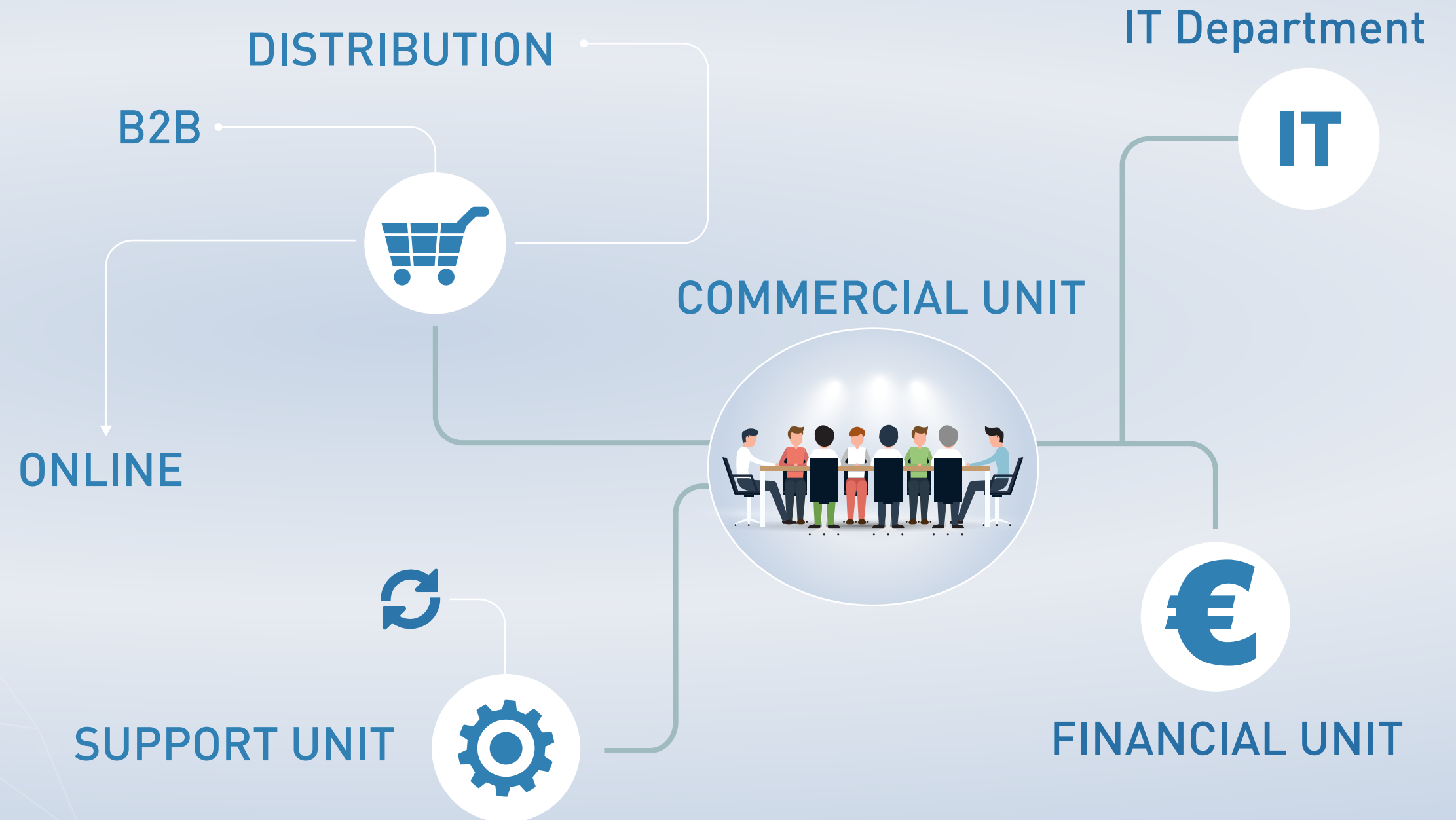
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OUR STRUCTURE

The company's main activity is trading / distribution.

Commercial Unit is the main pillar of the organisation and includes the following: B2B Department, Distribution Department, IT Department and Online Department.



B2B

First department established as part of the ABN Systems International Company.

It provides consultancy to our current and potential customers in choosing and implementing professional telecommunications solutions adapted to their needs.

We have a special partnership built throughout the years, with strong brands



DISTRIBUTION

Retail Department focuses on the distribution of IT&C products and accessories to the big store networks.

With the help of our partners, we can cover the market of IT&C products



IT DEPARTMENT

The main purpose this department was to develop a new business segment, at the same time aiming at expanding our client portfolio.

IT Department focused on the distribution of IT&C products, directly imported or locally purchased, to specialized IT product resellers throughout the country.



PORTFOLIO

We are growing continuous covering:

Professional
telecommunication systems

Software, peripherals
and IT equipment

IT infrastructure

Industrial equipment

Surveillance systems

GSM accessories

Electronics and appliances

PARTNERS

plantronics

xqisit

SP Silicon Power

GOOD RAM

ednet.

Blautel

ENERGY SISTEM

acer

MODECOM

BESTRON

POLYCOM



spigen

MANHATTAN

Max Com



PHILIPS

AEG

powercubes



AVAYA

Panasonic

MOTOROLA

KONFTEL

netis

(Intenso)

INTELLINET
NETWORK SOLUTIONS

CIRKUIT
PLANET

CONNECTEDevice



Mio

COGITO
CLASSIC

RESELLERS

AVITECH



CG & GC
HiTech Solutions. Human Touch



Datanet
SYSTEMS INTEGRATION



PROBITAS
TECHNOLOGY THAT YOU NEED

CRESCENDO
casa de soluții ITSC



Cronus
eBusiness



OMNILOGIC

ICCO®



ED EUROPEAN
TELECOM

inovo

eta-2u
COMPUTER

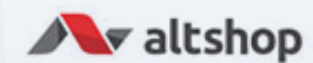
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Thank you!