



ABN Systems International S.R.L.
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OFFICIAL INVESTOR ANNOUNCEMENT

ABN Systems International S.A. announces its financial results for Q3 - 2025

Bucharest, 27/09/2025 — **ABN Systems International S.A. (BVB: ABN)** publishes its financial results for the third quarter of 2025, marking a quarter of operational consolidation and a significant improvement in profitability compared to the first half of the year.

Key operational and financial events in Q3 2025

During the third quarter, the Company achieved two important developments with positive impact on its financial stability and strategic direction:

- **An additional partial repayment of banking facilities was completed**, contributing to the reduction of the Company's debt level and strengthening its financial position.
- **The commercial partnership with ASUS officially started**, adding one of the most relevant international brands to ABN Systems' recently expanded portfolio and confirming the Company's ability to attract strong and reputable global partners.

Solid financial performance in Q3 2025

In the third quarter of 2025, the Company recorded:

- **Turnover:** 9.63 million RON
- **EBITDA:** 1.298 million RRON
- **EBITDA margin:** 13.48%
- **Gross profit:** 945 thousand RON

The quarterly results confirm the effectiveness of the operational and financial measures implemented in the first six months of the year and contribute decisively to the recovery of the cumulative performance.



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9M 2025 results – ABN Systems close to break-even

For the first nine months of the year:

- **Turnover:** 26.82 million RON
- **EBITDA:** 1.287 million RON (similar to 9M 2024)
- **Gross profit:** - 99 thousand RON (practically break-even)

Despite a decrease in revenues of approximately 19% compared to the same period in 2024, the Company succeeds in maintaining comparable operational profitability, supported by cost restructuring, portfolio optimization, and a commercial strategy focused on higher-margin products.

Stable financial structure

As of 30 September 2025:

- **Total assets:** 61.7 million RON
- **Total liabilities:** 31.6 million RON (decreasing compared to the previous year)
- **Equity:** 30.1 million RON (stable level)

The controlled reduction of liabilities and the stability of equity reflect a robust financial structure and efficient working-capital management.

Tellur brand strengthens its position

The proprietary brand **Tellur** remains the Company's main strategic growth driver:

- **48% of total sales in 9M 2025**
- Higher share compared to 2024
- Expanded portfolio in Smart Home, Mobility and Office categories

The temporary decrease in Q3 (41.27%) is due to seasonal stock mix dynamics and does not indicate a structural shift.



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Optimistic outlook for Q4 2025

Q4 is traditionally the strongest quarter of the year for ABN Systems. The Company expects:

- higher sales driven by peak-season demand,
- improved profitability,
- a return to **positive net profit for the full year**,
- an **EBITDA margin above the level recorded in 2024**.

The measures implemented in 2025 - reduction of fixed costs, optimization of working capital, increased contribution of the Tellur brand, and strengthened internal processes - provide a solid foundation for a positive evolution in the final quarter of the year.

GM Statement

"The results of the third quarter confirm the strength of our business model. We managed to improve operational profitability and significantly reduce the loss from the first part of the year, and after the first nine months we are close to break-even. We remain confident that 2025 can be a profitable year, with an EBITDA higher than in 2024."

George Barbu, General Manager, ABN Systems International S.A.

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